

2019 Impact Report



Lakes Region
**Community
Developers**

We envision communities where everyone has a healthy home and is empowered to succeed. In pursuit of this goal, we develop real estate projects that meet critical housing and community needs, and we create programs that empower individuals and families to succeed. We are proud of what we accomplished in 2019 – it was a year of many “firsts” for us.

We began construction on our first occupied rehab project at Ames Brook Apartments, a 40-unit apartment complex in Ashland.

We developed **Compass House**, our first supportive housing project, in partnership with Horizons Counseling Center and Navigating Recovery of the Lakes Region. Compass House is an eight-bed group home for women in recovery in Laconia.

We completed our first commercial project, the redevelopment of the old **Walter's Market building** at 193 Court Street, Laconia, which is now our headquarters and the hub of our community building and engagement work in Laconia.

We began designing programs to **help residents obtain reliable transportation** and access restorative dental care, which are two common barriers to success.

Real Estate Projects



and Community Building





Healthy Homes - 365 rental homes

- Good indoor air quality
- Energy efficient
- Affordable
- Access to services that help people meet their basic needs



Empowered People - 700 people live in the healthy homes we've built

- Children who live in healthy homes do better in school. 38% of our residents are children.
- Seniors who live in healthy homes age in place with dignity. 13% of our residents are seniors.



Thriving Economy - our residents work at 134 local businesses

- Employees who live in healthy homes are more productive at work.
- 62% of residents ages 26-60 are employed

19% Healthcare 18% Retail 13% Education
13% Food Service 8% Non-profit



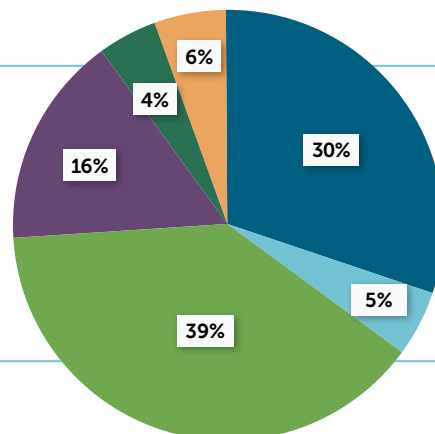
Strong Communities – 150 residents engaged in 2019

- Leadership development
- Educational events
- Community gardens
- Neighborhood beautification
- Community events to build social cohesion



2019 Finances

This chart shows the breakdown of our **\$860,000 in operating revenue in 2019.**



- Developer Fees
- Net Rental Income & Service Fees
- Federal Grants
- Private Grants
- Local Businesses & Individuals
- Investment Income

We are incredibly grateful to our community for investing in our work. Thank you.

Corporate & Foundation Partners

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| | |
|------------------------------------|----------------------------------|
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| Tina Kasim | Barbara Zeckhausen |

We are grateful to the following businesses, which purchased NH business tax credits for our Harriman Hill Homes project, a development of 20 affordable starter homes in Wolfeboro, NH.

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|--|-------------------------------------|
| NGM Insurance \$100,000 | Martini Northern \$10,000 |
| Meredith Village Savings Bank \$50,000 | ReVision Energy \$10,000 |
| The Common Man \$50,000 | Frase Electric \$5,000 |
| The Hodges Companies \$22,000 | Northpoint Engineering, LLC \$5,000 |
| Union Bank \$20,000 | Resilient Buildings Group \$4,000 |
| Belknap Landscape Co. \$10,000 | |

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